


Elite Builder Worksheet

An Elite organization consists of 3,000 OV

1. Find the number of classes you need to hold next month to reach Elite

<p>Add up all scheduled LRP volume on your team and enter the total into Box 1. </p> <p>a. Log in to mydoterra.com and click on <i>Consultant Services</i> -> <i>Genealogy</i> -> <i>Graphic Tree</i>.</p> <p>b. Mouse over each circle and square to view smart tags showing pending LRP orders. <small>Circle = LRP template of 100 PV or more Square = LRP template less than 100 PV Triangle = No LRP (can't predict volume)</small></p> <p>c. Add up all LRP orders set for the next calendar month. (if template has not changed, use amount from current month)</p>	<p>1</p>
<p>Subtract Box 1 from 3000 to find remaining OV required to reach Elite. If negative, enter 0.</p>	<p>2</p>
<p>Divide Box 2 by 500 (the average volume per class) to find # of classes required. (round up to the nearest whole number)</p>	<p>3</p>

2. Identify all Builders and Sharers that will work with you to hold classes next month

1.	5.
2.	6.
3.	7.
4.	8.

3. Schedule the number of classes shown in Step 1, Box 3 by the 3rd Friday of next month

Date _____ Time _____ Host _____ Presenter _____	Date _____ Time _____ Host _____ Presenter _____	Date _____ Time _____ Host _____ Presenter _____
Date _____ Time _____ Host _____ Presenter _____	Date _____ Time _____ Host _____ Presenter _____	Date _____ Time _____ Host _____ Presenter _____

4. Set incentives for each Builder or Sharer that will motivate them to reach their goals

1.	5.
2.	6.
3.	7.
4.	8.

Notes: